

# **BURG**

ADVERTISE IN THEBURG AND REACH OUR LARGE, LOYAL READERSHIP.

heBurg is the number one source of responsible, community-centered news for the greater Harrisburg area. We are dedicated to telling the stories that, put together, describe the region of greater Harrisburg: the people who live, work and travel here; the families that make their home here; the merchants who do business here.

For five years, we have published the best in community and neighborhood news. Our high-quality reporting, writing and design are known throughout central Pennsylvania. People turn to TheBurg for reliable information on local businesses, education, government, food and dining, arts and culture, music and entertainment, health and fitness and much more.

## /// MEET OUR TEAM



LARRY BINDA is a founder and is the editor-in-chief of TheBurg. He oversees most functions of the paper, including editorial content, design and sales. He has worked for many newspapers and magazines, including as an editor, a staff writer and a contributor. Larry holds a bachelor's degree from George Washington University and a master's degree in journalism from the University of Missouri.

Contact: Ibinda@theburgnews.com \_



LAUREN MILLS is TheBurg's director of sales, responsible for all aspects of the sales process. She is active with the Olde Uptown Neighborhood Association and Harrisburg Young Professionals. She holds a bachelor's degree from Messiah College and a master's degree from the University of Pittsburgh. Lauren is dedicated to making Harrisburg a great place to live, work and play. Contact her to reach your community with an ad!

Contact: Imills@theburgnews.com



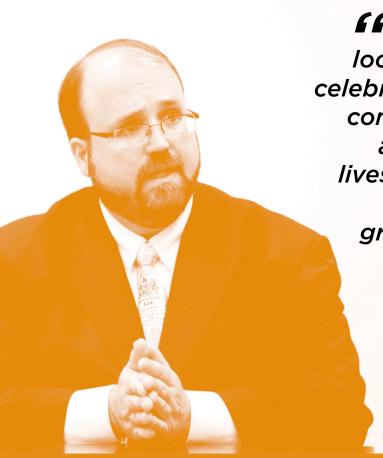
PAUL BARKER is a senior writer for TheBurg, specializing in longer-form stories on topics ranging from city politics to urban development, culture and the arts. Before joining the staff, he worked at Midtown Scholar Bookstore and was a freelance writer for TheBurg. Prior to that, he spent the better part of three years in odd jobs, from waffle maker to theater instructor to something like a male Mary Poppins. Originally from St. Louis, Paul holds degrees in English and Philosophy from Fordham University in the Bronx.

Contact: pbarker@theburgnews.com -



MEGANDAVIS is the creative director for TheBurg, responsible for the overall art direction and design. This includes brainstorming artwork for each article, directing layout, photography and illustration. She believes TheBurg is a true reflection of the evolving culture in Harrisburg, and is excited to be part of such a positive and talented team. In addition to working with TheBurg, she currently enjoys partnering with small businesses to create meaningful brands.

Contact: hello@megan-davis.com



TheBurg ranks among the best local publications that I've read. It celebrates the great things about our community and keeps us informed about the events that shape our lives. As a long-time advertiser and community activist, I know that greater Harrisburg depends upon TheBurg for vital information on current events, businesses, restaurants, the arts and so much more. # #

> Quote from Eric Papenfuse, Harrisburg Mayor, small business owner and TheBurg advertiser:

# WINNER OF SIX 2014 KEYSTONE PRESS AWARDS!

Over more than five years, TheBurg has built a reputation for quality reporting, writing and design as we serve our community in central Pennsylvania. We now have been honored with six Keystone Press Awards, which recognize excellence in journalism. For the 2014 awards, the Pennsylvania NewsMedia Association received almost 4,300 entries from 142 publications across the commonwealth. The Burg won awards in our division (weekly, over 10,000 circulation) in the following categories:

## **COLUMNS**

1st Place Lawrance Binda

#### **PERSONALITY PROFILE** 1st Place

Paul Barker

Paul Barker

#### **INVESTIGATIVE** REPORTING 2nd Place

**FEATURE STORY** 2nd Place

Paul Barker

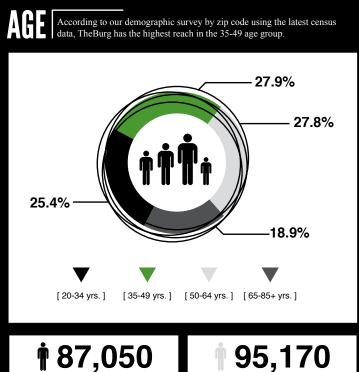
#### PAGE DESIGN 2nd Place

Megan Davis

### **GRAPHIC PHOTO** /ILLUSTRATION

2nd Place Nick Sider Megan Davis





† 87,050 [ 20-34 year olds ]

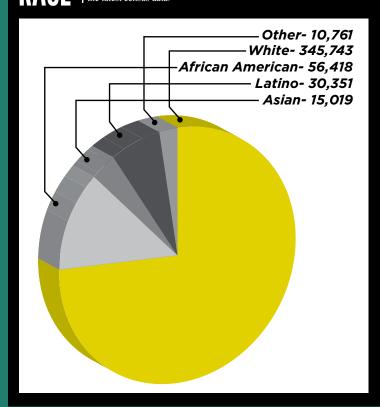
[ 50-64 year olds ]

**†** 95,653 [ 35-49 year olds ]

64,932

[ 65-85+ year olds ]

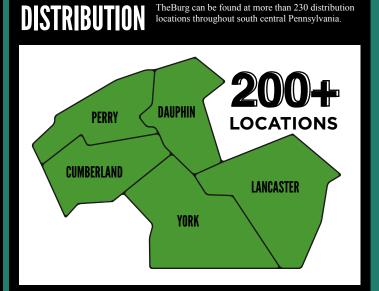
RACE According to our demographic survey by zip code using the latest census data.



TheBurg's total reach for all ages according to our demographic survey by zip code using the latest census data.

50/50 Female and Male ratio. 48.6% ŢŢŢŢŢŢŢŢŢ 51.4%

TheBurg readers even out to about a



# HOUSEHOLD/EMPLOYMENT/INCOME



TOTAL HOUSEHOLDSŁ
186,991
WITH CHILDREN (UNDER 18 YRS)
50.801

## HOUSEHOLD INCOME

\$\$\$\$

MEDIAN: \$55,440 MEAN: \$68,503



185,209 CURRENTLY EMPLOYED

**199,103** IN LABOR FORCE



## **EMPLOYMENT BY INDUSTRY**



39,398

education, health care, social assistance



15,539

arts, entertainment, accomodation, food service



*18,520* 

professional, scientific, management, administrative



11,468

transportation, warehousing, utilities



*17,261* 

finance, insurance, real estate, rental, leasing



17,910

public administration



8,487

construction



20,700

retail trade



16,268

manufacturing

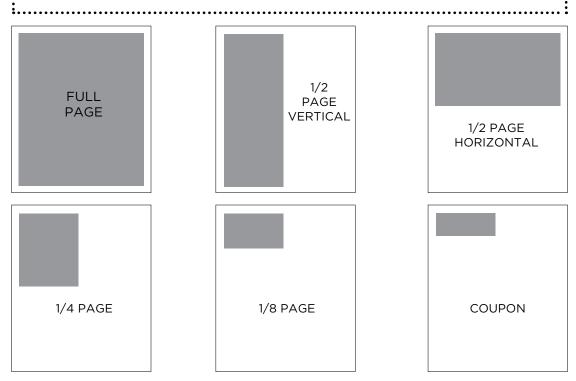
## /// PRINT ADVERTISING RATES

PAGE SIZE	DIMENSIONS	*RATE
Full Page	9"w x 11"h	\$1,350.00
1/2 Page (Vertical)	4.25"w x 11"h	\$800.00
1/2 Page (Horizontal)	9"w x 5.25"h	\$800.00
1/4 Page	4.25"w x 5.25"h	\$400.00
1/8 Page	4.25"w x 2.5"h	\$250.00
Coupon (12-month contract required)	4.25"w x 1.625"h	\$90.00
*Net rate per insertion		

#### /// SAVE WITH CONTRACTS

-10% (3 MONTH CONTRACT) -15% (6 MONTH CONTRACT)

-20% (12 MONTH CONTRACT) -25% (NON-PROFIT RATE)



**PREMIUM PLACEMENT** - A premium placement charge of 25% will guarantee ad placement on Back Page (full page), Inside Front Cover, Inside Back Cover and Center Spread.

**SPECIAL PLACEMENT** - A special placement charge of 15% will guarantee ad placement elsewhere (minimum of ¼-page ad).

**COLOR ADS** - There is no additional charge for color ads.



## DIGITAL ADS ONLY

Not featured in printed publication.

Half Page Horizontal Ad: \$300 9"w x 5.25"h

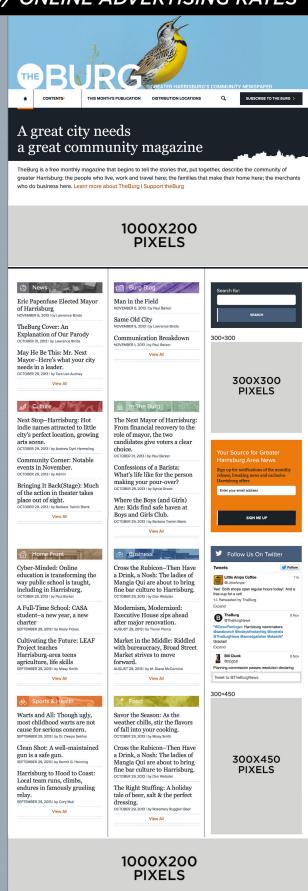
> Full Page Ad: \$600 9"w x 11"h



ENHANCE YOUR AD WITH VIDEO FOR AN ADDITIONAL \$25

Submission Specs: MP4 format only. About 30 seconds in length.

## /// ONLINE ADVERTISING RATES



★ THIS MONTH'S PUBLICATION DISTRIBUTION LOCATIONS DONATE ADVERTISE



- 300 px wide by 300 px tall (Block) **\$125/month- Every page of website.**
- 300 px wide by 450 px tall (Skyscraper) **\$150/month- Every page of website.**
- 1000 px wide by 200 px tall (Footer) **\$100 -Homepage only**.
- 1000 px wide by 200 px tall (header)
  \$175- Homepage only.

\*\*\*Ads are due the 15th of the month prior to the publication.

## JUNE 2013-MAY 2014 TOTALS

Visits	50,401
Page Views	100,873
Page/Visits	2.00
Avg. Visit Time	00:01:54
New Visits	65.15%
Returning Visits	34.85%

## /// EDITORIAL CALENDER: SPECIAL ISSUES

JANUARY- *New Year, New You*FEBRUARY- *Black History Month*MARCH- *Spring Homes & Gardens*APRIL- *Arts & Culture*MAY- *Dining*JUNE- *Local Tourism* 

JULY- *Pets*AUGUST- *Education*SEPTEMBER- *Fall Homes & Garden*OCTOBER- *Fall Fun*NOVEMBER- *Charities*DECEMBER- *Shop Local Gift Guide* 

## /// ADDITIONAL INFORMATION

#### **DEADLINE**

TheBurg is published the first week of the month, 12 times a year. Deadline to reserve ad space is the 8th of each month with final ad copy due the 15th of each month prior to publication. Cancellation of advertising cannot be accepted after this date. Advertisers will be held responsible for space reserved.

#### **ADVERTISING SPECS**

TheBurg accepts camera-ready and electronic files of ads that meet the specifications outlined below. Many popular file formats and personal layout programs will not provide adequate results for newsprint printing and therefore are not accepted by TheBurg. Electronic files up to 3MB should be compressed using WinZip (Windows) and e-mailed to: sales@theburgnews.com.

Any file larger than 3MB must be submitted on CD-ROM or DVD-R. If you have any questions regarding these specifications, please e-mail at lbinda@theburgnews.com.

#### ADOBE ACROBAT (PDF)

- Files may be created on the Macintosh or Windows PC platform.
- Acrobat application up to version 9 is accepted.
- All document fonts must be embedded into the PDF document. Embedding fonts incorrectly will lead to font substitutions, rendering the file unacceptable.
- Compression may be used on graphics. Bicubic downsampling with Zip or JPG compression
- (8-bit) should be used for color and grayscale images, with resolution set to 300 dpi. Monochrome images should be downsampled to 600 dpi.
- Color management should not be applied.

#### TAG IMAGE FILE FORMAT (TIF)

- Files may be created on the Macintosh or Windows PC platform.
- Resolution of ad should be 300 dpi at 100% size.
- Color mode should be Grayscale for black & white ads, CMYK for color ads.
- Files should be saved without compression applied, and in standard TIF format (TIFF-IT is not supported).
- Color management (ICC profiles) should not be applied.
- Total ink limit should be set to 240%.

#### **BILLING POLICY**

- Clients must pay either by credit card, PayPal or check prior to the publication of the ad.
- 12-month contracts must be either pre-paid in full, paid twice a year before the start of a six- month period, or quarterly.
- Returned checks will incur a fee of \$100.
- Any discounts will be forfeited on accounts falling past due.
- Advertising will be suspended on any delinquent accounts.

#### THEBURG POLICIES

- TheBurg reserves the right to re-border nonstandard camera-ready ads and to approve all copy.
- Advertisers assume liability for all content, including published text and illustrations.



#### FOR ADVERTISING OPPORTUNITIES, PLEASE CONTACT:

Lauren Mills, Sales Manager (e) lmills@theburgnews.com (p) 717.695.2621 2601 N Front St., Suite 100, Harrisburg, PA 17110 www.theburgnews.com



FACEBOOK.COM/THEBURGNEWS @THEBURGNEWS #SHUTTERBURG



